### Financial Earnings Results.

### Fourth Quarter and Full Year 2021

January 27, 2022

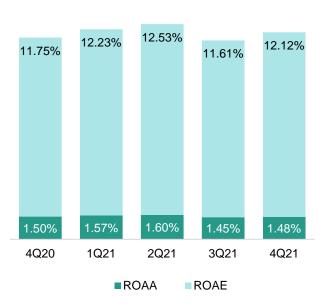


## **Forward Looking Statements**

This presentation contains forward-looking statements about Cathay General Bancorp and its subsidiaries (collectively referred to herein as the "Company," "we," "us," or "our") within the meaning of the applicable provisions of the Private Securities Litigation Reform Act of 1995. We intend such forward-looking statements to be covered by the safe harbor provision for forward-looking statements in these provisions. Statements that are not historical or current facts, including statements about beliefs, expectations and future economic performance, are "forward-looking statements" and are based on the information available to, and estimates, beliefs, projections, and assumptions made by, management as of the date on which such statements are first made. Forward-looking statements are not guarantees of future performance and are subject to inherent risks and uncertainties that could cause actual results to differ materially from those anticipated in the statements. These risks and uncertainties include, but are not limited to: local, regional, national and international business, market and economic conditions and events and the impact they may have on us, our customers and our operations, assets and liabilities; the impact on our business, operations, financial condition, liquidity, results of operations, prospects and trading prices of our shares arising out of the COVID-19 pandemic; possible additional provisions for loan losses and charge-offs; credit risks of lending activities and deterioration in asset or credit quality; extensive laws and regulations and supervision that we are subject to, including potential supervisory action by bank supervisory authorities; increased costs of compliance and other risks associated with changes in regulation; compliance with the Bank Secrecy Act and other money laundering statutes and regulations; potential goodwill impairment; liquidity risk; fluctuations in interest rates; risks associated with acquisitions and the expansion of our business into new markets; inflation and deflation; real estate market conditions and the value of real estate collateral; environmental liabilities; our ability to generate anticipated returns from our investments and/or financings in certain tax advantaged-projects; our ability to compete with larger competitors; our ability to retain key personnel; successful management of reputational risk; natural disasters, public health crises (including the occurrence of a contagious disease or illness, such as the COVID-19 pandemic) and geopolitical events; failures, interruptions, or security breaches of our information systems; our ability to adapt our systems to the expanding use of technology in banking; adverse results in legal proceedings; changes in accounting standards or tax laws and regulations; market disruption and volatility; restrictions on dividends and other distributions by laws and regulations and by our regulators and our capital structure; capital level requirements and successfully raising additional capital, if needed, and the resulting dilution of interests of holders of our common stock; and the soundness of other financial institutions.

For a discussion of these and other risks that may cause actual results to differ from expectations, please see our Annual Report on Form 10-K (at Item 1A in particular) for the year ended December 31, 2020 and all subsequent reports and filings we make with the Securities and Exchange Commission under the applicable provisions of the Securities Exchange Act of 1934. Given these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements. Any forward-looking statement speaks only as of the date on which it is first made and, except as required by law, we undertake no obligation to update or review any forward-looking statements to reflect circumstances, developments or events occurring after the date on which the statement is first made or to reflect the occurrence of unanticipated events.

## **Financial Highlights 4Q 2021**



Profitability: Return on Assets & Equity

Pre-Tax Pre-Provision Income Ratio \$ in millions \$113.8 \$105.4 \$101.6 \$92.0 \$91.5 0 2.26% 2.10% 2.13% 1.94% 1.94% 4Q20 1Q21 2Q21 3Q21 4Q21 

Pre-Tax Pre-Provision, Pre-Tax Credit Amortization, and Pre-Acquisition Expense ("PTPP") Income Ratio calculation based on annualized PTPP Income divided by total average assets. Quarterly results ending December 31, 2021

### Net Income

• \$75.3 million

### **Diluted EPS**

• \$0.98

### **Total Revenue**

• \$175.3 million

### **Total Loans**

• \$16.3 billion

### **Total Deposits**

• \$18.1 billion

### **Efficiency Ratio**

• 41.77%



### 3

## Summary Highlights: 4Q and Full Year 2021 Results

				1		
\$ in millions, except per share data	4Q21	Change 4Q21 v. 3Q21	Change 4Q21 v. 4Q20	1	Full Year 2021	Change YoY
Earnings				1		
Net Income	\$ 75.3	4%	6%	\$	298.3	30%
Basic EPS	\$ 0.98	5%	10%	\$	3.81	32%
Diluted EPS	\$ 0.98	5%	10%	\$	3.80	32%
Total Revenue	\$ 175.3	6%	16%	\$	652.4	10%
NII	\$ 155.4	2%	11%	\$	597.8	8%
NIM	3.23%	0%	4%	1	3.22%	3%
ROAA	1.48%	2%	(1)%	1	1.52%	25%
ROAE	12.12%	4%	3%		12.11%	25%
Efficiency Ratio	41.77%	(5)%	(16)%	1	43.92%	(8)%
Balance Sheets				1		
Total Loans*	\$ 16,338	2%	4%	\$	16,338	4%
Total Deposits	\$ 18,059	6%	12%	\$	18,059	12%

Note: Information as of 12.31.21 and 9.30.21 are unaudited.

\* Gross Loans, net of fees

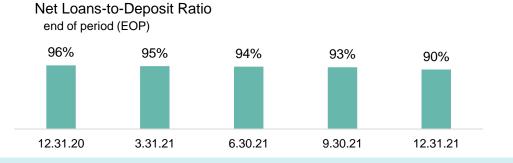


.-----.

## **Summary Balance Sheets**

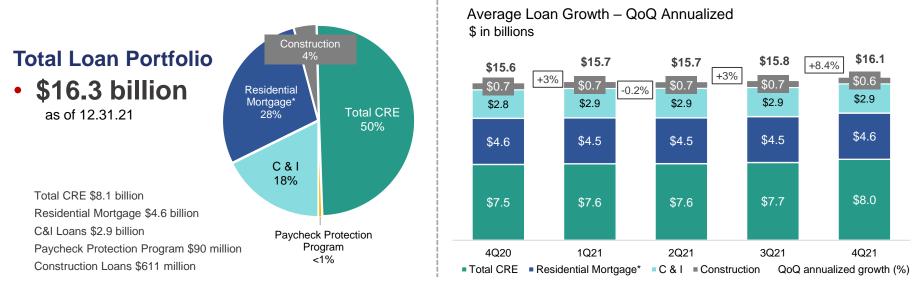
: Information as of 12 31 21 and 9 30 21 are unaudited			L	
Total Stockholders' Equity	\$ 2,446	\$ 2,463	¦\$	(17
Total Liabilities	\$ 18,441	\$ 17,397	\$	1,044
Other Liabilities	220	228	1	(8
Debt	142	142	1	-
FHLB borrowings	20	20	1	-
Customer deposits	\$ 18,059	\$ 17,007		1,052
Total Assets	\$ 20,887	\$ 19,860	¦\$	1,027
Other assets	1,108	1,116	 	(8
Net Loans	\$ 16,202	\$ 15,841	\$	361
Allowance for credit losses	(136)	(132)	1	(4
Gross loans, net of discounts	\$ 16,338	\$ 15,973	; ; ;	365
AFS debt securities	1,127	1,079		48
Cash equivalents & ST investments	\$ 2,450	\$ 1,824	¦\$	626
millions, except per share data	12.31.21	9.30.21	Q	oQ Change

Note: Information as of 12.31.21 and 9.30.21 are unaudited.





## **Loan Composition**



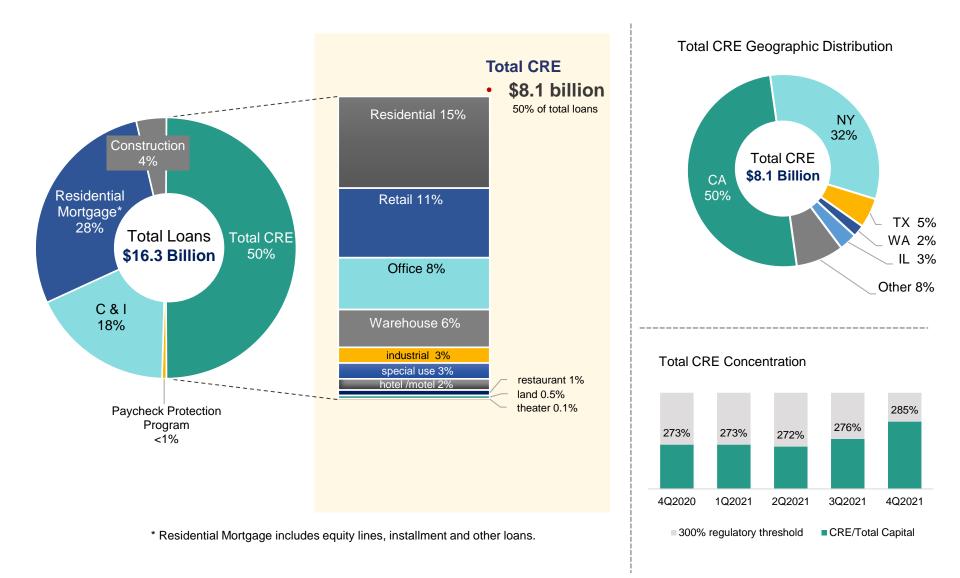
\* Residential Mortgage includes equity lines, installment and other loans.



Cathay General Bancorp

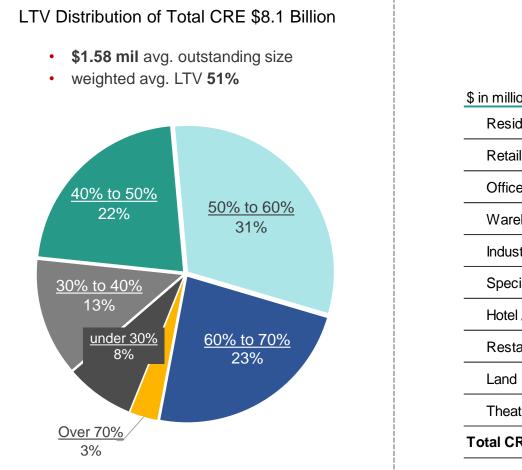
#### 6

## **Commercial Real Estate Portfolio**





## **Commercial Real Estate Portfolio**

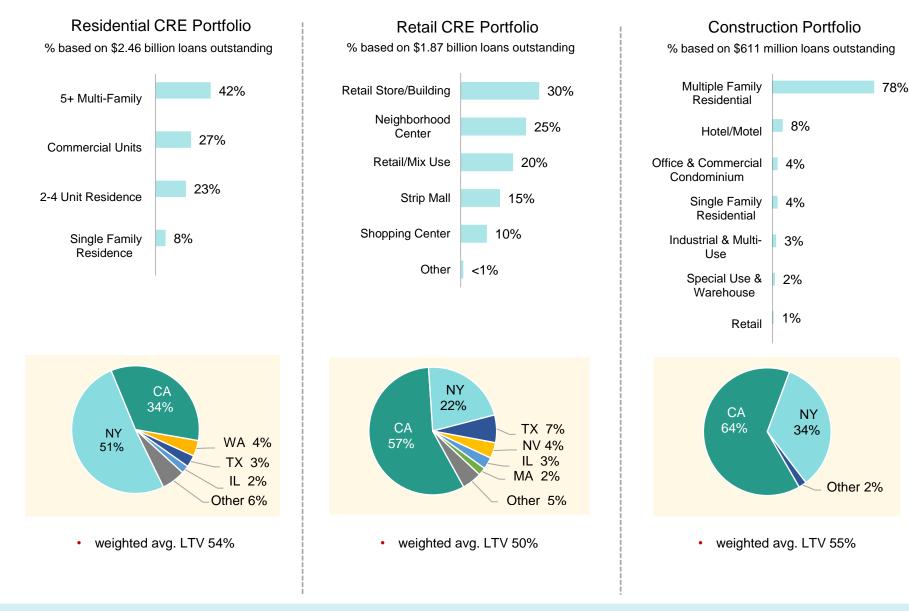


LTV & Size by Property Type

Total CRE	\$ 8,143	51%		
Theater	\$ 23	67%		
Land	\$ 89	47%		
Restaurant	\$ 144	46%		
Hotel / Motel	\$ 301	47%		
Special Use	\$ 428	48%		
Industrial	\$ 420	51%		
Warehouse	\$ 1,013	52%		
Office	\$ 1,392	49%		
Retail	\$ 1,871	50%		
Residental	\$ 2,462	54%		
\$ in millions	otal CRE Portfolio	Total CRE Weighted Avg. LTV		

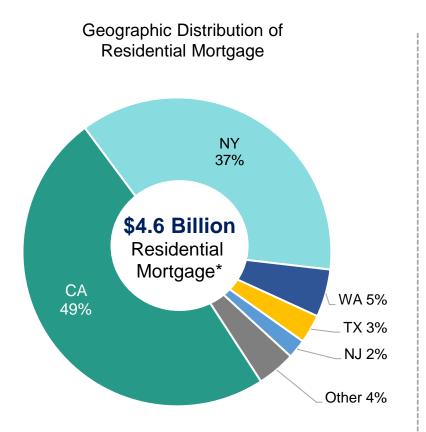


## **Selected CRE and Construction Loan Portfolios**



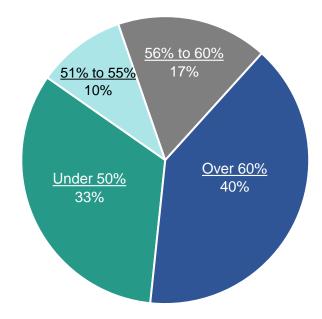


## **Residential Mortgage Portfolio**



SFR LTV Distribution

- \$371,130 avg. outstanding size
- weighted avg. LTV 55%



\* Residential Mortgage includes equity lines, installment and other loans.

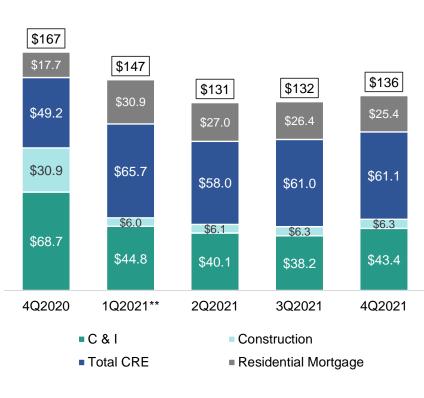


## Allowance for Loan and Lease Losses (ALLL) / Allowance for Credit Losses (ACL)\*



\* CECL adoption as of January 1, 2021. Day 1 CECL ACL adjustment was \$(1.6 million).

ALLL / ACL Composition \$ in millions

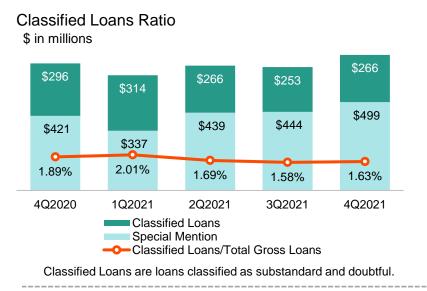


\*\* ACL Composition based on CECL allocation.

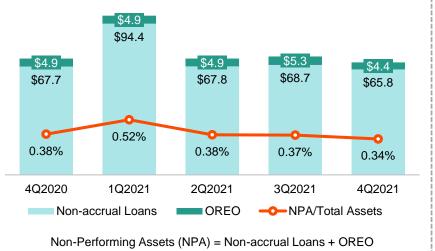


ALLL / ACL Ratio

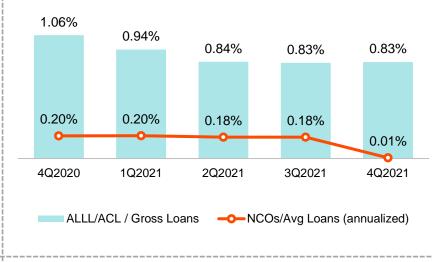
## **Asset Quality Metrics**



### Non-Performing Assets Ratio \$ in millions



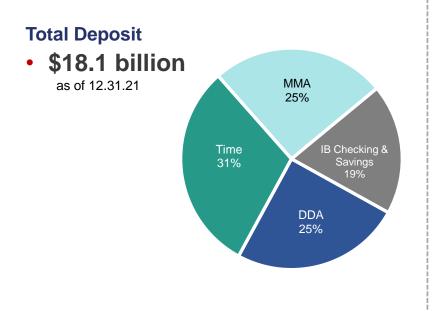
### Reserves and Net Charge-Offs



- Allowance coverage of loans HFI: 0.83% as of 12/31/21 and 9/30/21.
- Nonaccrual loans/loans HFI: 0.40% as of 12/31/21 and 0.43% as of 9/30/21 vs. 0.43% as of 12/31/20.



## **Deposit Mix**



+13% +9% +8% \$17.3 \$17.0 +7% \$16.4 \$16.1 \$15.8 \$3.1 \$3.0 \$2.8 \$2.7 \$2.5 \$4.4 \$4.2 \$3.3 \$3.6 \$4.0 \$3.3 \$3.4 \$3.6 \$3.8 \$4.2 \$6.7 \$6.4 \$6.0 \$5.9 \$5.6 4Q20 1Q21 2Q21 3Q21 4Q21 QoQ annualized growth (%) MMA IB Checking & Savings Time DDA

Average Deposit Growth – QoQ Annualized \$ in billions

#### Average Cost of Deposits by Type in bps 115 89 80 67 63 63 63 59 54 51 49 48 47 44 43 39 38 37 34 28 15 14 13 10 11 10 9 8 8 7 **IB** Checking **Total Deposit** IB Deposit Time MMA Savings ■ 4Q20 1Q21 2Q21 ■ 3Q21 4Q21

### Cathay General Bancorp

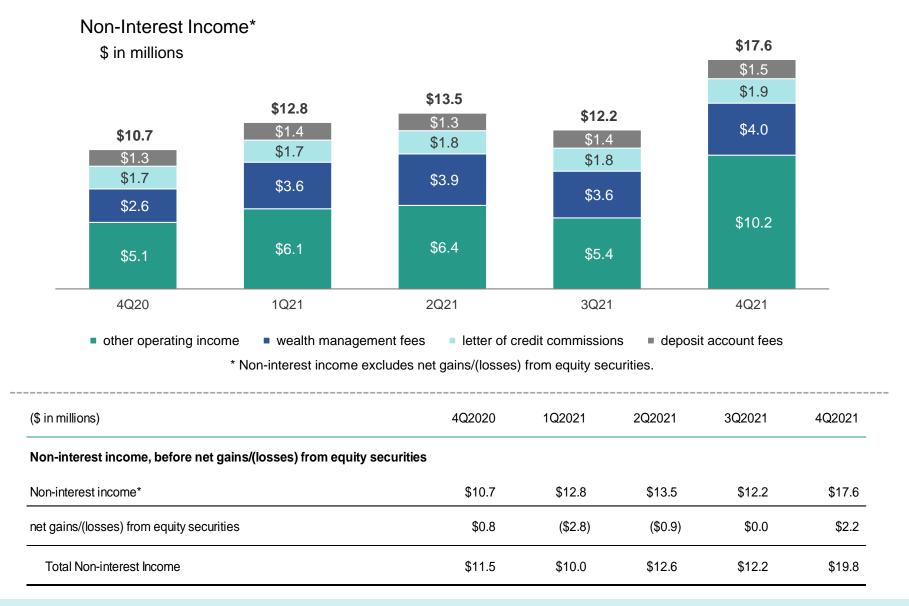
## **Summary Income Statements**

\$ in millions, except per share data		12.31.21	9.30.21	į	\$ Change	% Change	
Net Interest Income	\$	155.5	\$ 152.5	\$	3.0	1.9%	
Noninterest income		17.6	12.2	1	5.4	44.1%	
Net (losses) / Gains from equity securities		2.2	-	1	2.2	100.0%	
Total Noninterest Income		19.8	12.2	; ; ;	7.6	62.1%	
Noninterest expense		62.2	59.8	   	2.4	4.1%	
amortization of tax credit and other investment plus core deposit tangibles		11.0	12.4		(1.5)	(11.7)%	
Total Noninterest Expense	\$	73.2	\$ 72.2	\$	1.0	1.4%	
Provision for credit losses		3.5	3.1		0.5	(14.8)%	
Income tax expense		23.2	17.0	   	6.2	36.4%	
Net Income	\$	75.3	\$ 72.4	\$	2.9	4.0%	
Diluted EPS	\$	0.98	\$ 0.93	\$	0.05	5.4%	
Weighted avg. diluted shares (in millions)		76.9	78.2	1	(1.2)	(1.6)%	

Note: Information for quarter ending 12.31.21 and 9.30.21 are unaudited.



## **Non-interest Income**





## Loan Yields, Deposit Costs and Net Interest Margins

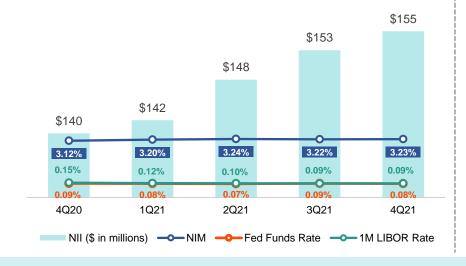


Average Loan Yield vs Prime Rate and 1M LIBOR

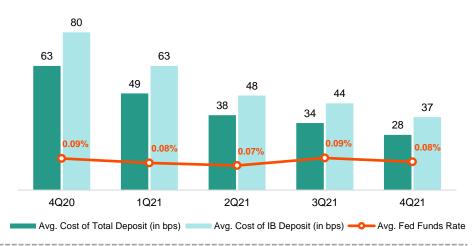
### Net Interest Income and Net Interest Margin

**Cathay General** 

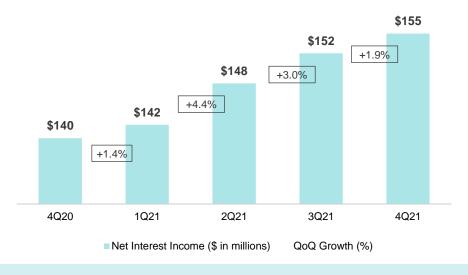
Bancorp



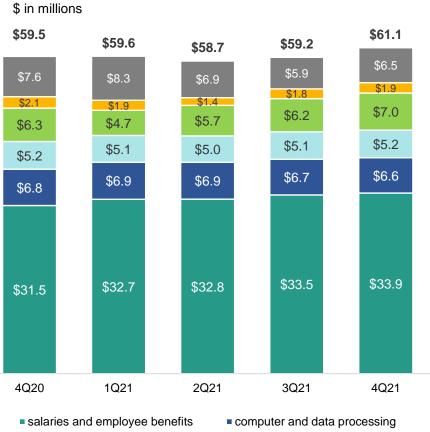
Average Cost of Deposits vs Fed Funds Rate



### Net Interest Income Growth



## **Operating Expense & Efficiency**



- occupancy
- FDIC and State assessments

Cathay General

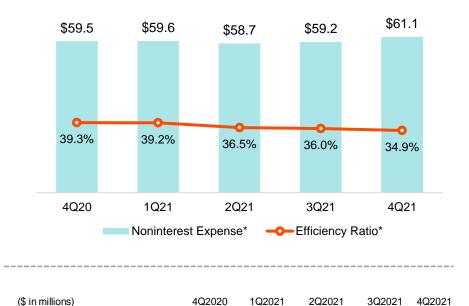
Bancorp

Core Noninterest Expense\*

- professional services
- other operating expense

Core noninterest expense excludes amortization of investment in low income housing and alternative energy partnerships, core deposit premium, other real estate owned, and acquisition cost. Core efficiency ratio is based on core noninterest expense.

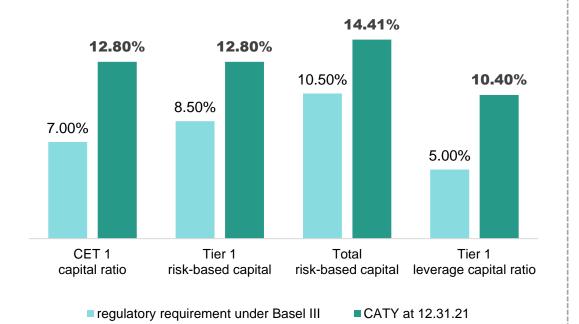
### Core Noninterest Expense\* & Efficiency Ratio\* \$ in millions



Core noninterest expense, before amortization and other real estate owned

Core noninterest expense*	\$59.5	\$59.6	\$58.7	\$59.2	\$61.1
Amortization in investment in low income housing	\$6.6	\$6.6	\$6.8	\$11.0	\$8.5
Amortization in alternative energy partnerships	\$8.6	\$5.0	\$3.8	\$1.4	\$2.3
Other real estate owned & CDF	\$0.3	\$0.2	\$0.4	\$0.1	\$0.3
Acquisition cost	\$0.0	\$0.0	\$0.0	\$0.5	\$0.9
Total Noninterest Expense	\$75.0	\$71.4	\$69.7	\$72.2	\$73.2

## **Strong Capital Ratios**



 Capital Ratio well above regulatory standards that continues to place Cathay in the "well capitalized" category, calculated under the Basel III capital rules.

 Book Value Per Common Share is \$32.29 as of 12.31.21: +1.3% compared to 9.30.21 and +6.2% YoY.

### Capital Return on Shareholder

- common stock dividend: \$0.34/share quarterly, or \$1.36/share annualized.
- stock buyback: purchased 1,511,038 shares at avg. cost of \$43.97/sh. in fourth quarter.
- a remaining of \$32.9 million under the \$125-million stock buyback program.



# E Cathay General Bancorp