## FOR IMMEDIATE RELEASE

For: Cathay General Bancorp<br>Contact: Heng W. Chen<br>777 N. Broadway<br>(626) 279-3652<br>Los Angeles, CA 90012

## Cathay General Bancorp Announces Third Quarter 2016 Results

Los Angeles, Calif., October 19: Cathay General Bancorp (the "Company", NASDAQ: CATY), the holding company for Cathay Bank, today announced net income of $\$ 46.1$ million, or $\$ 0.58$ per share, for the third quarter of 2016.

## FINANCIAL PERFORMANCE

|  | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | September 30, 2016 | June 30, 2016 | September 30, 2015 |
| Net income | \$46.1 million | \$34.8 million | \$38.5 million |
| Basic earnings per common share | \$0.58 | \$0.44 | \$0.47 |
| Diluted earnings per common share | \$0.58 | \$0.44 | \$0.47 |
| Return on average assets | 1.38\% | 1.07\% | 1.23\% |
| Return on average total stockholders' equity | 10.30\% | 8.00\% | 8.80\% |
| Efficiency ratio | 45.05\% | 62.15\% | 53.81\% |

## THIRD QUARTER HIGHLIGHTS

- Diluted earnings per share increased $23.4 \%$ to $\$ 0.58$ per share for the third quarter of 2016 compared to $\$ 0.47$ per share for the same quarter a year ago.
- Total loans increased $\$ 487.4$ million for the quarter, or $18.5 \%$ annualized, to $\$ 11.0$ billion compared to $\$ 10.5$ billion at June 30, 2016.
"Our loan growth for the third quarter was the strongest in many years, with the largest increases being $\$ 212.8$ million, or $15.4 \%$ annualized, in commercial mortgage loans, and $\$ 182.5$ million, or $34.0 \%$ annualized, in residential mortgage loans, which included purchases of mortgage pools of $\$ 110.9$ million. On a year to date basis, loan growth was $\$ 847$ million or over $11 \%$ annualized. Our deposits also increased $\$ 429.6$ million, or $5.5 \%$ annualized, to $\$ 10.9$ billion," commented Dunson Cheng, Executive Chairman of the Board of the Company.
"Our transaction to acquire Far East National Bank continues to progress and we still expect it to be completed during the first half of 2017," concluded Dunson Cheng.


## THIRD QUARTER INCOME STATEMENT REVIEW

Net income for the quarter ended September 30, 2016, was $\$ 46.1$ million, an increase of $\$ 7.6$ million, or $19.8 \%$, compared to net income of $\$ 38.5$ million for the same quarter a year ago. Diluted earnings per share for the quarter ended September 30, 2016, was $\$ 0.58$ compared to $\$ 0.47$ for the same quarter a year ago.

Return on average stockholders' equity was $10.30 \%$ and return on average assets was $1.38 \%$ for the quarter ended September 30, 2016, compared to a return on average stockholders' equity of $8.80 \%$ and a return on average assets of $1.23 \%$ for the same quarter a year ago. The increase is primarily due to the $\$ 11.7$ million decrease in amortization of investments in alternative energy partnerships.

## Net interest income before provision for credit losses

Net interest income before provision for credit losses increased $\$ 6.2$ million, or $6.3 \%$, to $\$ 103.8$ million during the third quarter of 2016 compared to $\$ 97.6$ million during the same quarter a year ago. The increase was due primarily to an increase in interest income from loans, partially offset by an increase in interest expense from time and other deposits.

The net interest margin was $3.36 \%$ for the third quarter of 2016 and $3.37 \%$ for the third quarter of 2015. The decrease in the net interest margin for the third quarter of 2016 from $3.38 \%$ in the second quarter of 2016, was primarily due to lower interest recoveries and prepayment penalties during the third quarter of 2016.

For the third quarter of 2016, the yield on average interest-earning assets was $4.02 \%$, the cost of funds on average interest-bearing liabilities was $0.89 \%$, and the cost of interest-bearing deposits was $0.70 \%$. In comparison, for the third quarter of 2015, the yield on average interest-earning assets was $4.03 \%$, the cost of funds on average interest-bearing liabilities was $0.87 \%$, and the cost of interest-bearing deposits was $0.67 \%$. The net interest spread, defined as the difference between the yield on average interest-earning assets and the cost of funds on average interest-bearing liabilities, was $3.13 \%$ for the quarter ended September 30, 2016, compared to $3.16 \%$ for the same quarter a year ago.

## Reversal for credit losses

Reversal for credit losses was zero for the third quarter of 2016 compared to $\$ 1.3$ million for the third quarter of 2015. This was based on a review of the appropriateness of the allowance for loan losses at September 30, 2016. A provision or reversal for credit losses represents a charge against or benefit toward current earnings that is determined by management, through a credit review process, as the amount needed to establish an allowance that management believes to be sufficient to absorb credit losses inherent in the Company's loan portfolio, including unfunded commitments. The following table summarizes the charge-offs and recoveries for the periods indicated:

|  | Three months ended |  |  |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2016 |  | June 30, 2016 |  | September 30, 2015 |  | 2016 |  | 2015 |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |
| Commercial loans | \$ | 3,278 | \$ | 6,688 | \$ | 3,310 | \$ | 12,035 | \$ | 6,754 |
| Real estate loans ${ }^{(1)}$ |  | 4,626 |  | 945 |  | 97 |  | 5,830 |  | 3,774 |
| Total charge-offs |  | 7,904 |  | 7,633 |  | 3,407 |  | 17,865 |  | 10,528 |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |
| Commercial loans | \$ | 2,006 |  | 727 |  | 606 |  | 3,720 |  | 3,084 |
| Construction loans |  | 548 |  | 47 |  | 41 |  | 7,871 |  | 163 |
| Real estate loans ${ }^{(1)}$ |  | 343 |  | 405 |  | 648 |  | 903 |  | 4,336 |
| Total recoveries |  | 2,897 |  | 1,179 |  | 1,295 |  | 12,494 |  | 7,583 |
| Net charge-offs | \$ | 5,007 | \$ | 6,454 | \$ | 2,112 | \$ | 5,371 | \$ | 2,945 |

${ }^{(1)}$ Real estate loans include commercial mortgage loans, residential mortgage loans, and equity lines.

## Non-interest income

Non-interest income, which includes revenues from depository service fees, letters of credit commissions, securities gains (losses), gains (losses) on loan sales, wire transfer fees, and other sources of fee income, was $\$ 8.8$ million for the third quarter of 2016, a decrease of $\$ 400,000$, or $3.8 \%$, compared to $\$ 9.2$ million for the third quarter of 2015.

## Non-interest expense

Non-interest expense decreased $\$ 6.8$ million, or $11.7 \%$, to $\$ 50.7$ million in the third quarter of 2016 compared to $\$ 57.5$ million in the same quarter a year ago. The decrease in non-interest expense in the third quarter of 2016 was primarily due to decreases of $\$ 11.7$ million in amortization of investments in alternative energy partnerships. The efficiency ratio was $45.05 \%$ in the third quarter of 2016 compared to $53.81 \%$ for the same quarter a year ago.

## Income taxes

The effective tax rate for the third quarter of 2016 was $25.5 \%$ compared to $23.9 \%$ for the third quarter of 2015. The effective tax rate includes the impact of the utilization of low income housing tax credits and alternative energy tax credits.

## BALANCE SHEET REVIEW

Gross loans, excluding loans held for sale, were $\$ 11.0$ billion at September 30, 2016, an increase of $\$ 847.0$ million, or $8.3 \%$, from $\$ 10.2$ billion at December 31, 2015, primarily due to increases of $\$ 442.8$ million, or $8.4 \%$, in commercial mortgage loans, $\$ 397.0$ million, or $20.5 \%$, in residential mortgage loans, and $\$ 73.7$ million, or $16.7 \%$, in real estate construction loans partially offset by decreases of $\$ 67.9$ million, or $2.9 \%$, in commercial loans. The loan balances and composition at September 30, 2016, compared to December 31, 2015, and to September 30, 2015, are presented below:

|  | September 30, 2016 |  | December 31, 2015 |  | September 30, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Dollars in thousands) |  |  |  |
| Commercial loans | \$ | 2,248,996 | \$ | 2,316,863 | \$ | 2,362,059 |
| Residential mortgage loans |  | 2,329,402 |  | 1,932,355 |  | 1,816,464 |
| Commercial mortgage loans |  | 5,743,991 |  | 5,301,218 |  | 5,275,570 |
| Equity lines |  | 170,022 |  | 168,980 |  | 174,790 |
| Real estate construction loans |  | 515,236 |  | 441,543 |  | 405,278 |
| Installment \& other loans |  | 2,810 |  | 2,493 |  | 5,771 |
| Gross loans | \$ | 11,010,457 | \$ | 10,163,452 | \$ | 10,039,932 |
| Allowance for loan losses |  | $(117,942)$ |  | $(138,963)$ |  | $(150,076)$ |
| Unamortized deferred loan fees |  | $(5,519)$ |  | $(8,262)$ |  | $(9,592)$ |
| Total loans, net | \$ | 10,886,996 | \$ | 10,016,227 | \$ | 9,880,264 |
| Loans held for sale | \$ | 4,750 | \$ | 6,676 | \$ | - |

Total deposits were $\$ 10.9$ billion at September 30, 2016, an increase of $\$ 700$ million, or $6.8 \%$, from $\$ 10.2$ billion at September 30, 2015, and an increase of $\$ 430$ million, or $4.1 \%$ from $\$ 10.5$ billion at December 31, 2015. The deposit balances and composition at September 30, 2016, compared to December 31, 2015, and to September 30, 2015, are presented below:

|  | September 30, 2016 |  | December 31, 2015 |  | September 30, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |
| Non-interest-bearing demand deposits | \$ | 2,246,661 | \$ | 2,033,048 | \$ | 1,978,387 |
| NOW deposits |  | 1,073,436 |  | 966,404 |  | 901,084 |
| Money market deposits |  | 2,131,190 |  | 1,905,719 |  | 1,685,943 |
| Savings deposits |  | 633,345 |  | 618,164 |  | 596,651 |
| Time deposits |  | 4,854,064 |  | 4,985,752 |  | 5,076,410 |
| Total deposits | \$ | 10,938,696 | \$ | 10,509,087 | \$ | 10,238,475 |

## ASSET QUALITY REVIEW

At September 30, 2016, total non-accrual loans were $\$ 44.4$ million, a decrease of $\$ 26.8$ million, or $37.7 \%$, from $\$ 71.2$ million at September 30, 2015, and a decrease of $\$ 7.7$ million, or $14.9 \%$, from $\$ 52.1$ million at December 31, 2015.

The allowance for loan losses was $\$ 117.9$ million and the allowance for off-balance sheet unfunded credit commitments was $\$ 2.2$ million at September 30, 2016, which represented the amount believed by management to be appropriate to absorb credit losses inherent in the loan portfolio, including unfunded commitments. The $\$ 117.9$ million allowance for loan losses at September 30, 2016, decreased $\$ 21.1$ million, or $15.1 \%$, from $\$ 139.0$ million at December 31, 2015. The allowance for loan losses represented $1.07 \%$ of period-end gross loans, excluding loans held for sale, and $265.9 \%$ of non-performing loans at September 30, 2016. The comparable ratios were $1.37 \%$ of period-end gross loans, excluding loans held for sale, and $266.6 \%$ of non-performing loans at December 31, 2015. The changes in non-performing assets and troubled debt restructurings at September 30, 2016, compared to December 31, 2015, and to September 30, 2015, are highlighted below:

| (Dollars in thousands) |  | September 30, 2016 |  | December 31, 2015 | \% Change |  | September 30, 2015 | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-performing assets |  |  |  |  |  |  |  |  |
| Accruing loans past due 90 days or more | \$ | - | \$ | - | - | \$ | 2,573 | (100) |
| Non-accrual loans: |  |  |  |  |  |  |  |  |
| Construction loans |  | 5,507 |  | 16,306 | (66) |  | 16,579 | (67) |
| Commercial mortgage loans |  | 21,077 |  | 25,231 | (16) |  | 33,214 | (37) |
| Commercial loans |  | 9,251 |  | 3,545 | 161 |  | 14,758 | (37) |
| Residential mortgage loans |  | 8,524 |  | 7,048 | 21 |  | 6,690 | 27 |
| Total non-accrual loans: | \$ | 44,359 | \$ | 52,130 | (15) | \$ | 71,241 | (38) |
| Total non-performing loans |  | 44,359 |  | 52,130 | (15) |  | 73,814 | (40) |
| Other real estate owned |  | 20,986 |  | 24,701 | (15) |  | 26,326 | (20) |
| Total non-performing assets | \$ | 65,345 | \$ | 76,831 | (15) | \$ | 100,140 | (35) |
| Accruing troubled debt restructurings (TDRs) | \$ | 86,555 | \$ | 81,680 | 6 | \$ | 89,881 | (4) |
| Non-accrual loans held for sale | \$ | 4,750 | \$ | 5,944 | (20) |  | - | 100 |
| Allowance for loan losses | \$ | 117,942 | \$ | 138,963 | (15) | \$ | 150,076 | (21) |
| Total gross loans outstanding, at period-end ${ }^{(1)}$ | \$ | 11,010,457 | \$ | 10,163,452 | 8 | \$ | 10,039,932 | 10 |
| Allowance for loan losses to non-performing loans, at period-end ${ }^{(2)}$ |  | 265.88\% |  | 266.57\% |  |  | 203.32\% |  |
| Allowance for loan losses to gross loans, at period-end ${ }^{(1)}$ |  | 1.07\% |  | 1.37\% |  |  | 1.49\% |  |
| ${ }^{(1)}$ Excludes loans held for sale at period-end. |  |  |  |  |  |  |  |  |
| ${ }^{(2)}$ Excludes non-accrual loans held for sale at period-end. |  |  |  |  |  |  |  |  |

Troubled debt restructurings on accrual status totaled $\$ 86.6$ million at September 30, 2016, compared to $\$ 81.7$ million at December 31, 2015. These loans are classified as troubled debt restructurings as a result of granting a concession to borrowers. Although these loan modifications are considered troubled debt restructurings under Accounting Standard Codification 310-40 and Accounting Standard Update 2011-02, these loans have demonstrated sustained performance under the modified terms. The sustained performance considered by management includes the periods prior to the modification if the prior performance met or exceeded the modified terms as well as cash paid to set up interest reserves.

The ratio of non-performing assets, excluding non-accrual loans held for sale, to total assets was $0.5 \%$ at September 30, 2016, compared to $0.6 \%$ at December 31, 2015. Total non-performing assets decreased $\$ 11.5$ million, or $15.0 \%$, to $\$ 65.3$ million at September 30, 2016, compared to $\$ 76.8$ million at December 31, 2015, primarily due to a decrease of $\$ 7.7$ million, or $14.9 \%$, in nonaccrual loans and a decrease of $\$ 3.8$ million, or $15.0 \%$, in other real estate owned.

## CAPITAL ADEQUACY REVIEW

At September 30, 2016, the Company's common equity Tier 1 capital ratio of $12.64 \%$, Tier 1 risk-based capital ratio of $13.67 \%$, total risk-based capital ratio of $14.78 \%$, and Tier 1 leverage capital ratio of $11.91 \%$, calculated under the Basel III capital rules, continue to place the Company in the "well capitalized" category for regulatory purposes, which is defined as institutions with a common equity tier 1 capital ratio equal to or greater than $6.5 \%$, a Tier 1 risk-based capital ratio equal to or greater than $8 \%$, a total risk-based capital ratio equal to or greater than $10 \%$, and a Tier 1 leverage capital ratio equal to or greater than 5\%. At December 31, 2015, the Company's common equity Tier 1 capital ratio was $12.95 \%$, Tier 1 risk-based capital ratio was $14.03 \%$, total risk-based capital ratio was $15.30 \%$, and Tier 1 leverage capital ratio was $11.95 \%$.

## YEAR-TO-DATE REVIEW

Net income for the nine months ended September 30, 2016, was $\$ 127.1$ million, an increase of $\$ 7.4$ million, or $6.2 \%$, compared to net income of $\$ 119.7$ million for the same period a year ago. Diluted earnings per share was $\$ 1.59$ compared to $\$ 1.48$ per share for the same period a year ago. The net interest margin for the nine months ended September 30, 2016, was $3.39 \%$ compared to $3.43 \%$ for the same period a year ago.

Return on average stockholders' equity was $9.66 \%$ and return on average assets was $1.29 \%$ for the nine months ended September 30, 2016, compared to a return on average stockholders' equity of $9.56 \%$ and a return on average assets of $1.36 \%$ for the same period of 2015 . The efficiency ratio for the nine months ended September 30, 2016, was $51.35 \%$ compared to $49.13 \%$ for the same period a year ago.

## CONFERENCE CALL

Cathay General Bancorp will host a conference call this afternoon to discuss its third quarter 2016 financial results. The call will begin at 3:00 p.m., Pacific Time. Analysts and investors may dial in and participate in the question-and-answer session. To access the call, please dial 1-855-7613186 and enter Conference ID 95261755 . A listen-only live Webcast of the call will be available at www.cathaygeneralbancorp.com and a recorded version is scheduled to be available for replay for 12 months after the call.

## ABOUT CATHAY GENERAL BANCORP

Cathay General Bancorp is the holding company for Cathay Bank, a California state-chartered bank. Founded in 1962, Cathay Bank offers a wide range of financial services. Cathay Bank currently operates 34 branches in California, 12 branches in New York State, three in the Chicago, Illinois area, three in Washington State, two in Texas, one in Maryland, one in Massachusetts, one in Nevada, one in New Jersey, one in Hong Kong, and a representative office in Shanghai and in Taipei. Cathay Bank's website is found at http://www.cathaybank.com. Cathay General Bancorp's website is found at http://www.cathaygeneralbancorp.com. Information set forth on such websites is not incorporated into this press release.

## FORWARD-LOOKING STATEMENTS

Statements made in this press release, other than statements of historical fact, are forwardlooking statements within the meaning of the applicable provisions of the Private Securities Litigation Reform Act of 1995 regarding management's beliefs, projections, and assumptions concerning future results and events. These forward-looking statements may include, but are not limited to, such words as "aims," "anticipates," "believes," "can," "continue," "could," "estimates," "expects," "hopes," "intends," "may," "plans," "projects," "predicts," "potential," "possible," "optimistic," "seeks," "shall," "should," "will," and variations of these words and similar expressions. Forward-looking statements are based on estimates, beliefs, projections, and assumptions of management and are not guarantees of future performance. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or projections. Such risks and uncertainties and other factors include, but are not limited to, adverse developments or conditions related to or arising from U.S. and international business and economic conditions; possible additional provisions for loan losses and charge-offs; credit risks of lending activities and deterioration in asset or credit quality; extensive laws and regulations and supervision that we are subject to including potential future supervisory action by bank supervisory authorities; increased costs of compliance and other risks associated with changes in regulation including the
implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "DoddFrank Act"); higher capital requirements from the implementation of the Basel III capital standards; compliance with the Bank Secrecy Act and other money laundering statutes and regulations; potential goodwill impairment; liquidity risk; fluctuations in interest rates; risks associated with acquisitions and the expansion of our business into new markets; inflation and deflation; real estate market conditions and the value of real estate collateral; environmental liabilities; our ability to compete with larger competitors; our ability to retain key personnel; successful management of reputational risk; natural disasters and geopolitical events; general economic or business conditions in Asia, and other regions where Cathay Bank has operations; failures, interruptions, or security breaches of our information systems; our ability to adapt our systems to technological changes; risk management processes and strategies; adverse results in legal proceedings; certain provisions in our charter and bylaws that may affect acquisition of the Company; changes in accounting standards or tax laws and regulations; market disruption and volatility; restrictions on dividends and other distributions by laws and regulations and by our regulators and our capital structure; issuance of preferred stock; successfully raising additional capital, if needed, and the resulting dilution of interests of holders of our common stock; the soundness of other financial institutions: our pending acquisition of SinoPac Bancorp, including the possibility that any of the anticipated benefits of the proposed acquisition will not be realized or will not be realized within the expected time period; the failure to satisfy conditions to completion of the proposed acquisition or the merger of Cathay Bank and Far East National Bank, including receipt of required regulatory approvals; the failure of the proposed acquisition or the merger of Cathay Bank and Far East National Bank to be completed for any reason; the inability to complete the proposed acquisition or the merger of Cathay Bank and Far East National Bank in a timely manner; the risk that integration of SinoPac Bancorp's and Far East National Bank's operations with those of the Company and Cathay Bank will be materially delayed or will be more costly or difficult than expected; the diversion of management's attention from ongoing business operations and opportunities; the challenges of integrating and retaining key employees; the effect of the announcement of the proposed acquisition on the Company's, SinoPac Bancorp's, Far East National Bank's or the combined companies' respective customer relationships and operating results; the possibility that the proposed acquisition may be more expensive to complete than anticipated, including as a result of unexpected factors or events; and general competitive, economic political, and market conditions and fluctuations.

These and other factors are further described in Cathay General Bancorp's Annual Report on Form 10-K for the year ended December 31, 2015 (Item 1A in particular), other reports filed with the Securities and Exchange Commission ("SEC"), and other filings Cathay General Bancorp makes with the SEC from time to time. Actual results in any future period may also vary from the past results discussed in this press release. Given these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements, which speak to the date of this press release. Cathay General Bancorp has no intention and undertakes no obligation to update any forward-looking statement or to publicly announce any revision of any forward-looking statement to reflect future developments or events, except as required by law.

## CATHAY GENERAL BANCORP CONSOLIDATED FINANCIAL HIGHLIGHTS

## (Unaudited)

| (Dollars in thousands, except per share data) | Three months ended |  |  |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2016 |  | June 30, 2016 |  | September 30, 2015 |  | 2016 |  | 2015 |  |
| FINANCIAL PERFORMANCE |  |  |  |  |  |  |  |  |  |  |
| Net interest income before provision for credit losses | \$ | 103,824 | \$ | 101,776 | \$ | 97,646 | \$ | 307,968 | \$ | 280,326 |
| Reversal for credit losses |  |  |  | $(5,150)$ |  | $(1,250)$ |  | $(15,650)$ |  | $(8,400)$ |
| Net interest income after reversal for credit losses |  | 103,824 |  | 106,926 |  | 98,896 |  | 323,618 |  | 288,726 |
| Non-interest income |  | 8,811 |  | 9,057 |  | 9,156 |  | 25,409 |  | 23,324 |
| Non-interest expense |  | 50,737 |  | 68,879 |  | 57,471 |  | 171,187 |  | 149,187 |
| Income before income tax expense |  | 61,898 |  | 47,104 |  | 50,581 |  | 177,840 |  | 162,863 |
| Income tax expense |  | 15,808 |  | 12,273 |  | 12,098 |  | 50,756 |  | 43,200 |
| Net income | \$ | 46,090 | \$ | 34,831 | \$ | $\underline{38,483}$ |  | $\underline{127,084}$ |  | $\underline{\text { 119,663 }}$ |
| Net income per common share |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.58 | \$ | 0.44 | \$ | 0.47 | \$ | 1.61 | \$ | 1.49 |
| Diluted | \$ | 0.58 | \$ | 0.44 | \$ | 0.47 | \$ | 1.59 | \$ | 1.48 |
| Cash dividends paid per common share | \$ | 0.18 | \$ | 0.18 | \$ | 0.14 | \$ | 0.54 | \$ | 0.38 |
| SELECTED RATIOS |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.38\% |  | 1.07\% |  | 1.23\% |  | 1.29\% |  | 1.36\% |
| Return on average total stockholders' equity |  | 10.30\% |  | 8.00\% |  | 8.80\% |  | 9.66\% |  | 9.56\% |
| Efficiency ratio |  | 45.05\% |  | 62.15\% |  | 53.81\% |  | 51.35\% |  | 49.13\% |
| Dividend payout ratio |  | 30.80\% |  | 40.75\% |  | 29.94\% |  | 33.50\% |  | 25.65\% |
| YIELD ANALYSIS (Fully taxable equivalent) |  |  |  |  |  |  |  |  |  |  |
| Total interest-earning assets |  | 4.02\% |  | 4.05\% |  | 4.03\% |  | 4.05\% |  | 4.09\% |
| Total interest-bearing liabilities |  | 0.89\% |  | 0.89\% |  | 0.87\% |  | 0.89\% |  | 0.87\% |
| Net interest spread |  | 3.13\% |  | 3.16\% |  | 3.16\% |  | 3.16\% |  | 3.22\% |
| Net interest margin |  | 3.36\% |  | 3.38\% |  | 3.37\% |  | 3.39\% |  | 3.43\% |
| CAPITAL RATIOS |  | 2016 |  | 2015 |  | 2015 |  |  |  |  |
| Common Equity Tier 1 capital ratio |  | 12.64\% |  | 12.95\% |  | 12.89\% |  |  |  |  |
| Tier 1 risk-based capital ratio |  | 13.67\% |  | 14.03\% |  | 13.98\% |  |  |  |  |
| Total risk-based capital ratio |  | 14.78\% |  | 15.30\% |  | 15.25\% |  |  |  |  |
| Tier 1 leverage capital ratio |  | 11.91\% |  | 11.95\% |  | 12.24\% |  |  |  |  |

## CATHAY GENERAL BANCORP CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

| (In thousands, except share and per share data) | September 30, 2016 |  | December 31, 2015 |  | September 30, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Cash and due from banks | \$ | 203,877 | \$ | 180,130 | \$ | 196,342 |
| Short-term investments and interest bearing deposits |  | 791,757 |  | 536,880 |  | 369,829 |
| Securities available-for-sale (amortized cost of $\$ 1,283,808$ at September 30, 2016, |  |  |  |  |  |  |
| Loans held for sale |  | 4,750 |  | 6,676 |  | - |
| Loans |  | 11,010,457 |  | 10,163,452 |  | 10,039,932 |
| Less: Allowance for loan losses |  | $(117,942)$ |  | $(138,963)$ |  | $(150,076)$ |
| Unamortized deferred loan fees, net |  | $(5,519)$ |  | $(8,262)$ |  | $(9,592)$ |
| Loans, net |  | 10,886,996 |  | 10,016,227 |  | 9,880,264 |
| Federal Home Loan Bank stock |  | 18,900 |  | 17,250 |  | 17,250 |
| Other real estate owned, net |  | 20,986 |  | 24,701 |  | 26,326 |
| Affordable housing investments and alternative energy partnerships, net |  | 225,535 |  | 182,943 |  | 168,276 |
| Premises and equipment, net |  | 106,885 |  | 108,924 |  | 110,272 |
| Customers' liability on acceptances |  | 13,339 |  | 40,335 |  | 35,087 |
| Accrued interest receivable |  | 31,868 |  | 30,558 |  | 29,418 |
| Goodwill |  | 372,189 |  | 372,189 |  | 373,208 |
| Other intangible assets, net |  | 3,158 |  | 3,677 |  | 4,108 |
| Other assets |  | 120,080 |  | 147,284 |  | 158,706 |
| Total assets | \$ | $\underline{\text { 14,098,789 }}$ | \$ | $\underline{13,254,126}$ | \$ | $\underline{12,749,965}$ |
| Liabilities and Stockholders' Equity |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |
| Non-interest-bearing demand deposits | \$ | 2,246,661 | \$ | 2,033,048 | \$ | 1,978,387 |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW deposits |  | 1,073,436 |  | 966,404 |  | 901,084 |
| Money market deposits |  | 2,131,190 |  | 1,905,719 |  | 1,685,943 |
| Savings deposits |  | 633,345 |  | 618,164 |  | 596,651 |
| Time deposits |  | 4,854,064 |  | 4,985,752 |  | 5,076,410 |
| Total deposits |  | 10,938,696 |  | 10,509,087 |  | 10,238,475 |
| Securities sold under agreements to repurchase |  | 350,000 |  | 400,000 |  | 400,000 |
| Advances from the Federal Home Loan Bank |  | 700,000 |  | 275,000 |  | 75,000 |
| Other borrowings for affordable housing investments |  | 17,705 |  | 18,593 |  | 18,721 |
| Long-term debt |  | 119,136 |  | 119,136 |  | 119,136 |
| Acceptances outstanding |  | 13,339 |  | 40,335 |  | 35,087 |
| Other liabilities |  | 166,474 |  | 144,197 |  | 131,460 |
| Total liabilities |  | 12,305,350 |  | 11,506,348 |  | 11,017,879 |
| Commitments and contingencies |  |  |  | - |  | - |
| Stockholders' Equity |  |  |  |  |  |  |
| Common stock, $\$ 0.01$ par value, 100,000,000 shares authorized, 87,090,319 issued and 78,879,676 outstanding at September 30, 2016, $87,002,931$ issued and $80,806,116$ outstanding at December 31, 2015, and |  |  |  |  |  |  |
|  |  | 871 |  | 870 |  | 869 |
| Additional paid-in-capital |  | 886,081 |  | 880,822 |  | 877,445 |
| Accumulated other comprehensive income/(loss), net |  | 1,903 |  | $(8,426)$ |  | $(2,597)$ |
| Retained earnings |  | 1,144,173 |  | 1,059,660 |  | 1,032,806 |
| Treasury stock, at cost $(8,210,643$ shares at September 30, 2016, $6,196,815$ at December 31, 2015, and 5,914,815 at September 30, 2015) |  | $(239,589)$ |  | $(185,148)$ |  | $(176,437)$ |
| Total equity |  | 1,793,439 |  | 1,747,778 |  | 1,732,086 |
| Total liabilities and equity | \$ | 14,098,789 | \$ | 13,254,126 | \$ | $\underline{\text { 12,749,965 }}$ |
| Book value per common share |  | \$22.57 |  | \$21.46 |  | \$21.22 |
| Number of common shares outstanding |  | 78,879,676 |  | 80,806,116 |  | 81,001,822 |

## CATHAY GENERAL BANCORP CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

## INTEREST AND DIVIDEND INCOME

Loan receivable, including loan fees
Investment securities
Federal Home Loan Bank stock
Deposits with banks
Total interest and dividend income

## INTEREST EXPENSE

Time deposits
Other deposits
Securities sold under agreements to repurchase
Advances from Federal Home Loan Bank
Long-term debt
Total interest expense
Net interest income before reversal for credit losses Reversal for credit losses

Net interest income after reversal for credit losses

## NON-INTEREST INCOME

Securities gains/(losses), net
Letters of credit commissions
Depository service fees
Other operating income
Total non-interest income

## NON-INTEREST EXPENSE

Salaries and employee benefits
Occupancy expense
Computer and equipment expense
Professional services expense
Data processing service expense
FDIC and State assessments
Marketing expense
Other real estate owned expense/(income)
Amortization of investments in low income housing and alternative energy partnerships
Amortization of core deposit intangibles
Other operating expense
Total non-interest expense
Income before income tax expense
Income tax expense
Net income
Net income per common share:
Basic
Diluted
Cash dividends paid per common share
Basic average common shares outstanding
Diluted average common shares outstanding


## CATHAY GENERAL BANCORP AVERAGE BALANCES - SELECTED CONSOLIDATED FINANCIAL INFORMATION (Unaudited)

|  |  |  |  | Thr | months en |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | September 30, 2016 |  |  | June 30, 2016 |  |  | September 30, 2015 |  |  |
|  | Average Balance |  | Average Yield/Rate (1) | Average Balance |  | Average <br> Yield/Rate ${ }^{(1)}$ | Average Balance |  | Average <br> Yield/Rate ${ }^{(1)}$ |
| Loans ${ }^{(1)}$ | \$ | 10,670,253 | 4.42\% | \$ | 10,441,941 | 4.46\% | \$ | 9,855,450 | 4.43\% |
| Taxable investment securities |  | 1,303,598 | 1.48\% |  | 1,293,490 | 1.64\% |  | 1,488,655 | 1.64\% |
| FHLB stock |  | 17,268 | 9.05\% |  | 17,250 | 8.91\% |  | 17,250 | 12.05\% |
| Deposits with banks |  | 294,292 | 0.56\% |  | 358,944 | 0.49\% |  | 149,153 | 0.69\% |
| Total interest-earning assets | \$ | 12,285,411 | 4.02\% | \$ | 12,111,625 | 4.05\% | \$ | 11,510,508 | 4.03\% |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ | 1,060,065 | 0.17\% | \$ | 1,013,028 | 0.17\% | \$ | 880,209 | 0.17\% |
| Money market deposits |  | 2,117,831 | 0.66\% |  | 2,017,867 | 0.65\% |  | 1,721,394 | 0.60\% |
| Savings deposits |  | 627,912 | 0.16\% |  | 630,042 | 0.17\% |  | 632,466 | 0.15\% |
| Time deposits |  | 4,651,593 | 0.92\% |  | 4,707,847 | 0.91\% |  | 4,868,908 | 0.85\% |
| Total interest-bearing deposits | \$ | 8,457,401 | 0.70\% | \$ | 8,368,784 | 0.70\% | \$ | 8,102,977 | 0.67\% |
| Securities sold under agreements to repurchase |  | 378,261 | 4.03\% |  | 400,000 | 3.96\% |  | 400,000 | 3.94\% |
| Other borrowed funds |  | 107,203 | 0.50\% |  | 166,191 | 0.49\% |  | 114,998 | 0.57\% |
| Long-term debt |  | 119,136 | 4.86\% |  | 119,136 | 4.86\% |  | 119,136 | 4.85\% |
| Total interest-bearing liabilities |  | 9,062,001 | 0.89\% |  | 9,054,111 | 0.89\% |  | 8,737,111 | 0.87\% |
| Non-interest-bearing demand deposits |  | 2,254,123 |  |  | 2,106,062 |  |  | 1,795,938 |  |
| Total deposits and other borrowed funds | \$ | 11,316,124 |  | \$ | 11,160,173 |  | \$ | 10,533,049 |  |
| Total average assets | \$ | 13,263,385 |  | \$ | 13,090,024 |  | \$ | 12,436,281 |  |
| Total average equity | \$ | 1,779,852 |  | \$ | 1,750,936 |  | \$ | 1,735,149 |  |
|  | Nine months ended, |  |  |  |  |  |  |  |  |
| (In thousands) | September 30, 2016 |  |  | September 30, 2015 |  |  |  |  |  |
| Interest-earning assets | Average Balance |  | Average Yield/Rate (1) | Average Balance |  | Average Yield/Rate ${ }^{(1)}$ |  |  |  |
| Loans ${ }^{(1)}$ | \$ | 10,468,328 | 4.46\% | \$ | 9,425,705 | 4.47\% |  |  |  |
| Taxable investment securities |  | 1,384,019 | 1.64\% |  | 1,337,791 | 1.53\% |  |  |  |
| FHLB stock |  | 17,256 | 8.69\% |  | 22,905 | 16.24\% |  |  |  |
| Deposits with banks |  | 272,690 | 0.54\% |  | 147,206 | 1.00\% |  |  |  |
| Total interest-earning assets | \$ | 12,142,293 | 4.05\% | \$ | 10,933,607 | 4.09\% |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ | 1,013,129 | 0.17\% | \$ | 838,976 | 0.16\% |  |  |  |
| Money market deposits |  | 2,020,725 | 0.65\% |  | 1,634,848 | 0.60\% |  |  |  |
| Savings deposits |  | 626,200 | 0.16\% |  | 582,632 | 0.15\% |  |  |  |
| Time deposits |  | 4,752,938 | 0.90\% |  | 4,541,376 | 0.83\% |  |  |  |
| Total interest-bearing deposits | \$ | 8,412,992 | 0.70\% | \$ | 7,597,832 | 0.66\% |  |  |  |
| Securities sold under agreements to repurchase |  | 392,701 | 3.98\% |  | 401,099 | 3.95\% |  |  |  |
| Other borrowed funds |  | 119,348 | 0.49\% |  | 118,091 | 0.42\% |  |  |  |
| Long-term debt |  | 119,136 | 4.86\% |  | 119,136 | 4.85\% |  |  |  |
| Total interest-bearing liabilities |  | 9,044,177 | 0.89\% |  | 8,236,158 | 0.87\% |  |  |  |
| Non-interest-bearing demand deposits |  | 2,131,741 |  |  | 1,710,823 |  |  |  |  |
| Total deposits and other borrowed funds | \$ | 11,175,918 |  | \$ | 9,946,981 |  |  |  |  |
| Total average assets | \$ | 13,109,225 |  | \$ | 11,765,599 |  |  |  |  |
| Total average equity | \$ | 1,757,592 |  | \$ | 1,673,954 |  |  |  |  |

${ }^{(1)}$ Yields and interest earned include net loan fees. Non-accrual loans are included in the average balance.

